

Juliette Fortin

Senior Managing Director

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Phone

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Location

Paris, France

Certifications

Chartered Accountant
French Expert-comptable

Professional Affiliations

Fellow Member of the Institute of Chartered Accountants in England and Wales

Education

CESEM, Reims Management School, France, 1996
ICADE, Madrid, 1996

Languages

French
English
Spanish

Juliette Fortin is a Senior Managing Director and heads the FTI Economic and Financial Consulting practice in Paris. Juliette provides her expertise in valuation issues such as the quantification of damages claims in complex domestic and international commercial and investment disputes, accounting issues and post-transaction disputes, as well as valuation in M&A contexts. She qualified as Chartered Accountant in France and in England and Wales.

She assists French and multinational companies, and leading law firms, in various countries around the world, in particular Africa, Middle East and Europe. Her experience covers many different industry sectors including mining, energy, distribution, services, hotel, construction and telecommunications.

In the context of international arbitration disputes, Juliette is regularly appointed as testifying expert and gave oral evidence 20 times in disputes before the International Court of Arbitration of the International Chamber of Commerce (ICC), the International Centre for the Settlement of Investment Disputes (ICSID), and in independent expert procedures. She testifies in English and in French and is soon to testify in Spanish.

In the context of national disputes, Juliette intervenes regularly as an expert in litigation before the French Commercial Courts, in the context of judicial appraisals (*“expertises judiciaires”*) or ad-hoc expert appraisals.

Juliette has also conducted numerous post-acquisition litigation assignments, both in France and internationally.

She is Member of the Executive Board and Treasurer of Arbitral Women.

Juliette joined FTI in 2010, having started her career at PwC in London (in Audit from 1996 to 1999) and Paris (in Transaction Services from 1999 to 2006 then in Disputes from 2006 to 2010).

Selected experience

Complex damages – International commercial arbitration

- **Damages related to non-compliance with a purchase agreement, real estate, Central Europe:** appointed as expert for the respondent in the context of a failed sale of a shopping centre. Oral testimony in this ICC arbitration.
- **Damages related to a shareholders’ dispute, bank and insurance industry, Africa:** appointed as expert for the claimants. Oral testimony in this ICC case.
- **M&A dispute relating to the performance of the target company during the COVID-19 pandemic, optical retail industry, Europe:** appointed as independent expert for the respondent. Preparation of a report and oral testimony to the hearings regarding measures taken during the pandemic. ICC Arbitration. The Tribunal sided with the respondent based on our financial analysis.

Investment treaty and investor-state arbitration

- **Damages arising from the alleged breach of concession agreement in the civil engineering industry, Latin America:** appointed as independent expert for the claimant. Ongoing arbitration under ICDR rules in Spanish.
- **Losses allegedly suffered as a result of non-compliance with a bilateral investment treaty, textile sector, Africa:** appointed as independent expert for the claimant. Oral testimony in this ICSID arbitration.
- **Damages arising from the alleged expropriation in the mining industry, Africa:** appointed as independent co-expert for the respondent. Oral testimony in this ICSID case.